

Cape Garden Centre



KCS Solution streamlines garden centre business

Cape Garden Centre gained control over their sales and stock management processes by implementing the Kerridge CS (KCS) Retail solution.



Benefits

- Centralised head office control
- Pricing management
- Promotions management

Cape Garden Centre opened in 1996 and has evolved into the largest garden centre in the Western Cape. With 4 branches in Joostenbergvlakte, Stellenbosch, Somerset West and Vredendal, Cape Garden Centre carry a wide selection of plants, pots, pavers, water features, garden furniture and other garden décor for the whole family all year round. Cape Garden Centre did not have a sales and stock management system in place and with their growing business, the need for centralised control became more urgent.

They needed a robust yet user-friendly system that would encompass:

- Centralised control from head-office
- Detailed stock control
- Promotions management
- Pricing control
- Detailed reporting across all transactions

Christelle Smal, the Retail Manager at Cape Garden Centre said: "We knew we had to make the transition and the perfect time arrived when we opened our newest branch in Somerset West, where we first implemented the KCS Retail solution."

Cape Garden Centre opted for KCS Retail due to its comprehensive retail management solution that is suited to the multi branch retail environment.

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- Christelle Smal, Retail Manager, [Cape Garden Centre](#)

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- Peter van Niekerk, Owner, [Cape Garden Centre](#)



Built on a centralised head-office and featuring automated updates between branches and head-office, the KCS Retail solution offers clear visibility from a stock management, transaction records and reporting perspective. With its user-friendly point of sale interface, Cape Garden Centre were able to easily adopt the Retail solution into its various retail stores, allowing for seamless in store processes with stringent control and accurate reporting back to head-office, giving management the information they need to make informed business decisions.

Peter van Niekerk, Owner of Cape Garden Centre, commented: "The KCS Retail solution was an obvious choice due to the fact that the system suited our needs and was very well priced. It is also very user friendly and is backed up by an excellent support team, always standing by for any questions or queries which in our trade are essential to have."

Christelle Smal concluded by saying: "At this current moment we do not have any plans in expanding but if an opportunity presents itself in the near future a retail system will be the least of our worries as we have everything we need and more in the KCS Retail solution."



About Kerridge Commercial Systems (KCS)

We provide specialist software, services and support to deliver fully integrated trading and business management solutions to distributive trades customers, large and small – wherever they are in the world. Immersed in the distributive trades for over 40 years, our technical experts are thought leaders in trading and management technology, and our innovative and flexible approach ensures our customers partner with us for the long-term.

Our mission is simple: to design and deliver high performance, integrated ERP solutions that enable our distributive trade customers to source effectively, stock efficiently, sell profitably and service competitively.

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